



Shipping & Distribution

AIT bridges the hemispheric divide

BY CARLA LEWIS

Through its partnership with PGL Brazil, AIT Worldwide Logistics consistently offers high-quality transportation services with a local market expertise in South America.

AIT is a transportation and shipping freight forwarder that has been providing companies the optimum in reliable and cost-effective transportation and logistics solutions since 1979.

PGL Brazil was founded in 1998 and boasts 10 offices in Brazil, including Rio de Janeiro, Santos and Sao Paulo. The company has more than 100 employees.

"This market is a very complicated one, and our partnership with PGL Brazil brings our services to the highest level of service in the Brazilian territory," said Ivelisse Llanos, station manager at AIT's Puerto Rico facilities.

The AIT partner also offers broad air and ground infrastructure in Brazil, a proven record of successful customs clearance, local-market expertise and customized IT solutions & system integration.

Among PGL Brazil's international capabilities are import and export via air and ocean, which includes expedited/consolidated, FCL/LCL (Full-Container Load/Less-than-Container Load), door-to-door services and protected and special cargo. The firm is an International Air Transport Association (IATA)-licensed forwarder and offers expertise in Brazilian customs-clearance processes, including the preapproval process.

PGL Brazil also specializes in refrigerated and dangerous goods and possesses pharmaceutical-market expertise.

Some of the features that distinguish PGL Brazil and AIT collectively is their added-value



Ivelisse Llanos, station manager at AIT's Puerto Rico facilities

services such as its Miami Gateway, specializing in Brazil-U.S. trade with dedicated operational experts, extensive tracking and tracing, system integration and inventory management.

"This also creates the opportunity for us to move all our shipments via the Gateway, and begin the customs process from there," Llanos said. "This is a tremendous advantage for customers to have such exceptional staff working with Brazilian customs ahead of time."

Llanos also noted that Brazil's tax procedures are quite complicated and without all the necessary licenses, import costs on cargo could double,

or a shipment might never reach its destination.

"Our objective is to make things easier for clients, so we make sure the receiver in Brazil has all of his licenses up-to-date before the product is sent in order to avoid any penalties," Llanos said.

AIT can manage each customer's supply chain by turning the most tangled and intricate webs of delivery patterns into the shortest, most flexible and direct supply lanes. AIT's experienced staff can evaluate, design, and improve each company's supply chain by providing an integrated and efficient electronic strategy for managing their warehouse environment, which captures the difference between success and failure for their business.

"This market is a very complicated one, and our partnership with PGL Brazil brings our services to the highest level of service in the Brazilian territory."

—Ivelisse Llanos

While AIT has grown to concentrate its expertise on meeting the demands of the following industries, the company's scope of service is not limited to these specialty markets: 3PL, Automotive, Consumer Goods, Electronics, Energy, Oil, Natural Gas, Government, High Tech, Home Delivery, Perishables, Pharmaceuticals, Printed Matter, Textiles and Garment, Trade Show and White Glove. ■